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RETAIL PRICE LIST

of

The Coe, Converse
& Edwards Co.



Nurserymen



Fort Atkinson,

Wisconsin



TERMS

The Prices in this list are for goods delivered at the purchaser's nearest railroad station all charges prepaid, except by special agreement, and any such agreement must be duly entered on the order.


Cash on Delivery.

We Pack Carefully and agree to replace free any stock that fails to reach the customer in good, healthy condition if notified immediately on arrival of such stock. We further agree, should any tree or plant sold by us prove untrue to name, that we will replace same free of charge or return purchase price. It is mutually agreed between the purchaser and ourselves that we are not to be held liable for a greater sum than was originally paid for stock.

Freedom From Disease.—Our Nursery is inspected each year and we hold a certificate showing our stock to be free from injurious insect pests, a copy of which accompanies each shipment.

Parcel Post, C. O. D.

Many small orders can be sent direct in this way, if the purchaser so desires. Orders to be sent Parcel Post, C. O. D., must amount to at least \$2.00.



In comparing our prices with
catalog houses and radio adver-
tising please take into consid-
eration the size of the tree or
plant that is offered and also
the fact that our trees and plants
are sent all transportation
charges paid. If given proper
care and fail to grow the first
season will be replaced free of
charge, except Evergreens. These
two items are not included in the
catalog house offer.

THE COE, CONVERSE & EDWARDS CO.
FORT ATKINSON, WIS.

Retail Price List

of

The Coe, Converse & Edwards Co.

NURSEYMEN

Fort Atkinson, Wisconsin

STRAWBERRIES

“Do not sell Strawberry Plants for Fall Delivery.”

No gardener or fruit grower plants Strawberries in the fall.

Our Strawberry plants are all freshly dug at time of shipment. Varieties marked (Per) have perfect blossom and will fruit when planted alone. Those marked (Imp) have imperfect flowers and will not fruit when planted alone, but must have some of the perfect flowering sort planted with them—one-third to one-half is about the proportion.

Varieties

Per 25, 75c	Per 100, \$2.00	Per 1000, \$12.00
Aroma (Per)	Senator Dunlap (Per)	
Dr. Burrell (Per)	Warfield (Imp)	
Paul Jones (Imp)	Beaver (Per.)	

Special Varieties

Per 25, \$1.00	Per 100, \$3.00	Per 1000, \$20.00
Finch (Per)	Gibson (Per)	
Blakemore (Per)	Red Gold (Per)	
Premier (Per)		

Fall Bearing

Per 25, \$2.00	Per 100, \$4.00	Per 1000, \$30.00
Mastodon (Per)	Progressive (Per)	

RASPBERRIES

No order accepted for less than six plants of one variety. On our tip varieties as far as possible we furnish 2-yr. plants. Where we cannot furnish 2-yr. will furnish strong tips. On the sucker varieties we furnish strong plants.

Sucker Varieties

Per 12, \$2.00	Per 25, \$3.25	Per 100, \$12.00
	Per 1000, \$60.00	
Cuthbert (Red)	Chief (Red)	
Golden Queen (Yellow)	Latham (Red)	
St. Regis (Red)		

Tip Varieties

Per 12, \$2.50	Per 25, \$3.75	Per 100, \$14.00
	Per 1000, \$80.00	
Cumberland (Black)	Columbian (Purple)	
Plum Farmer (Black)		

CHIEF

Reasons why Chief is a Leader: Extra Early. (10 or 12 days earlier than Latham). Heavy yielder, Excellent Quality, Perfectly Hardy, Disease Resistant, Healthy Bushes, and Easy to Grow. This is taken from reports of the Minnesota Plant Breeding Farm and leading growers in that state.

BLACKBERRIES

No order accepted for less than six plants of one variety.

Per 12, \$2.50	Per 25, \$4.00	Per 100, \$15.00
Eldorado	Lucretia Dewberry	
Snyder		

CURRANTS

2-yr. No. 1 Plants

Each, 50c	Dozen, \$4.00	100, \$30.00
Cherry	White Grape	
Fays Prolific	Wilder	
Perfection 75c each; \$7.50 per doz.		

Owing to quarantine regulations, we have discontinued the growing and handling of Black Currants, also, Yellow Flowering Currants.

GOOSEBERRIES

2-yr. No. 1 Plants

Each, 50c	Dozen, \$4.00	100, \$30.00
Columbus (\$1.00 each)	Josselyn	
Downing		

GRAPES**2-yr. No. 1 Plants**

Each, 50c	Dozen, \$4.00	100, \$25.00
Alpha (Black)		Concord (Black)
Agawam (Red)		Delaware (Red)
Brighton (Red)		Moore's Early (Black)
Beta (Black)		Niagara (White)
Campbells Early (Black)		Worden (Black)
Clinton (Black)		Fredonia (Black) \$1.00
Lutie (Red)		Portland (White) 75c

ASPARAGUS**2-yr. No. 1 Plants**

Per 25, \$1.00	Per 100, \$3.00	Per 1000, \$15.00
Conovers Colossal		Mary Washington
Col. Mammoth White		Palmetto

RHUBARB

Each, 35c	Per 12, \$3.50	Per 100, \$20.00
Victoria		Linnaeus

HORSE RADISH

Dozen, 75c	Per 100, \$5.00
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STANDARD APPLE TREES

Plant an apple tree for its blossom, fruit, and shade. Those varieties marked (a) are of first degree of hardiness and are adapted for northern latitudes where extreme hardiness is the first consideration.

Those marked (b) are recommended for general planting in latitude of central and southern Wisconsin.

Those marked (c) near Lake Michigan and in the protected locations.

To meet the competition of the cheap trees that are offered over the radio and otherwise, we are pricing four grades. The XX grade are larger trees than the regular or 5'-6' grade.

	Each	Doz.	Per 100
XX grade -----	1.25	14.00	
Select, 5-6 ft. grade -----	1.00	10.00	75.00
Number 1, 4-5 ft. grade -----	.75	8.00	50.00
Number 1, 3-4 ft. grade -----	.50	5.00	35.00

We recommend the 5 to 6 ft. grade as the most satisfactory to plant and the grade we sell the most of.

The following group make up the safest and best known varieties for the entire region we cover:

*Duchess (a)	*N. W. Greening (b)
*Delicious (b)	*Salome (b)
*Forest Winter (a)	*Tolman Sweet (b)
*Fameuse or Snow (b)	*Windsor (b)
*Liveland (a)	*Wealthy (a)
*Mc Intosh (b)	*Yellow Transparent (a)

We will always stock the following varieties, and subject to our supply on hand offer you

Ben Davis (c)	Northern Spy (c)
Cortland (c)	P. W. Sweet (c)
Gano (c)	Patten Greening (a)
Grimes Golden (c)	Pewaukee (c)
Golden Russet (c)	Red Astrachan (b)
Jonathan (c)	Tetofsky (a)
Longfield (a)	Wolf River (b)
Malinda (a)	Winesap (c)
Maiden Blush (c)	St. Lawrence

Special Varieties

Each \$1.50 Three for \$4.00

Anoka	Haralson	Dolgo Crab
Red Duchess		Red Delicious

NOTE:—For the benefit of the customer, sell those marked with (*).

Forest Winter

The following is taken from the May issue of The Wisconsin Horticulture:

“Mr. F. B. Sherman of Edgerton, who is a prominent fruit grower, says that his best money maker is the Forest Winter apple. Ten trees of Forest Winter have made more money for him than three times that many McIntosh.

The Forest Winter matures late in the season and is a sweet apple. Some of Mr. Sherman's neighbors think it is better than the Delicious. It is a good keeper and he has no trouble in disposing of all he can produce. It yields very well in his orchard.”

Crab Apples

Each, \$1.00 Dozen, \$10.00

Florence (a)	Sweet Russet (a)
Hyslop (a)	Whitney (a)

CHERRIES

First Class 4-6 ft.

Each, \$1.25 Dozen, \$14.00 100, \$100.00
 3-4' Each, \$1.00 Dozen \$10.00 100, \$75.00

Early Richmond	Wragg
Eng. Morello	Compass Cherry Plum
L. Montmorency	Zumbra Cherry Plum
Nanking	

Sweet cherries will not succeed in Wisconsin. We can furnish Black Tartarian and Gov. Wood—\$2.00 each.

PLUMS (5-6 ft.)

Hansen's Hybrids

Each, \$1.00	Dozen, \$10.00	100, \$75.00
Opata	Sapa	

NEW VARIETIES OF HARDY PLUMS

That will put plum growing on an entirely new basis in the Northwest.

Each, \$1.25	Dozen, \$14.00	100, \$100.00
Burwood	Tonka	
Elliott	Underwood	
Loring	Waneta	
Monitor		

Japanese and European Plums

No. 1—5-6 ft.

Each, \$1.50	Dozen, \$16.00
Abundance (Jap)	Bradshaw
Burbank (Jap)	Lombard
Bavays Green Gage	Yellow Gage

PEARS

2-yr. No. 1—5-6 ft.

Each, \$1.25	Dozen, \$14.00	100, \$100.00
*Anjou	Lawrence	
*Bartlett	*Seckel	
*Flemish Beauty	Vermont Beauty	
*Kieffer	Mendel	
Patten	Lincoln	

Can furnish Dwarf Trees of varieties that are marked with * at same price.

NUT TREES

The trees we offer have been transplanted one or more times.

Black Walnut	5-6 ft.	\$2.00
Black Walnut	6-8 ft.	2.50
Butternut	5-6 ft.	2.00
Butternut	6-8 ft.	2.50

SHADE AND ORNAMENTAL TREES

All Nursery Grown and No. 1

NOTE: To avoid any misunderstanding regarding the sizes and grades of trees, we make the following explanation: The 6 to 8 foot grade takes in trees that are 6 feet and over up to 8 feet, but does not include the 8 foot trees. The 8 to 10 foot grade takes in those that are 8 feet and over and under 10 feet, but not the 10 foot, and so on through all grades. For example, should you wish a tree 10 feet high and 1½ inches in diameter (or caliper) you must order the 10 to 12 foot tree; 1½ to 2 inch, as the 8 to 10 foot grade does not include the 1½ inch or 10 foot trees.

Ash (Fraxinus)

	Each	Doz.	Per 100
Am. White or Green, 6 to 8 ft. —	1.50	15.00	
Am. White or Green, 8 to 10 ft. —	2.00	20.00	

Birch (Betula)

	Each	Doz.	Per 100
White, 5 to 6 ft. -----	1.75		
White, 6 to 8 ft. -----	2.00		
White, 8 to 10 ft. -----	2.50		
Cut Leaf Weeping, 5 to 6 ft. ----	3.00		
Cut Leaf Weeping, 6 to 8 ft. ----	4.00		
Cut Leaf Weeping, 8 to 10 ft. ---	5.00		

Box Elder (See Maple)**Catalpa**

Speciosa, 6 to 8 ft. -----	1.50
Speciosa, 8 to 10 ft. -----	2.00
Speciosa, 2 inch -----	4.00
Bungeii, 1 yr. head -----	4.00
Bungeii, 2 yr. head -----	5.00

Crab (Pyrus)**Bechtel's Double Flowering**

2-3 ft. -----	1.50
3-4 ft. -----	2.00
4-5 ft. -----	2.50

Hopa, Red Flowering

2-3 ft. -----	1.50
3-4 ft. -----	2.00

Elm (Ulmus)

For street planting, there is no tree that equals the Elm. It is a fairly rapid grower, hardy and healthy.

Am. White, 6 to 8 ft., $\frac{7}{8}$ to 1" --	1.00	11.00	85.00
Am. White, 8-10 ft., 1 to 1 $\frac{1}{4}$ " ---	1.50	16.00	100.00
Am. White, 8-10 ft., 1 $\frac{1}{4}$ to 1 $\frac{1}{2}$ " --	1.75	18.00	
Am. White, 1 $\frac{1}{2}$ -1 $\frac{3}{4}$ " -----	2.50	28.00	
Am. White, 1 $\frac{3}{4}$ -2" -----	3.50	40.00	
Am. White, 2-2 $\frac{1}{4}$ " -----	5.00	58.00	
Am. White, 2 $\frac{1}{4}$ -2 $\frac{1}{2}$ " -----	6.00	70.00	
Am. White, 2 $\frac{1}{2}$ -2 $\frac{3}{4}$ " -----	8.00		
Moline Elm, 6 to 8 ft. -----	1.50	17.00	
Moline Elm, 8 to 10 ft. -----	2.25	25.00	
Moline Elm, 1 $\frac{1}{4}$ " -----	3.50	35.00	
Moline Elm, 1 $\frac{1}{2}$ " -----	4.00	45.00	
Moline Elm, 1 $\frac{3}{4}$ -2" -----	5.00		
Vase Elm, 6-8 ft. -----	1.50	17.00	
Vase Elm, 8 to 10 ft. -----	2.25	25.00	
Vase Elm, 1 $\frac{1}{4}$ " -----	3.50	35.00	
Vase Elm, 1 $\frac{1}{2}$ " -----	4.00	45.00	
Vase Elm, 1 $\frac{3}{4}$ -2" -----	5.00		
Chinese Elm, 6 to 8 ft. -----	1.75	20.00	
Chinese Elm, 8 to 10 ft. -----	2.25	26.00	
Chinese Elm, 1 $\frac{1}{2}$ " -----	3.00		

Larger sizes in our nursery priced on application.

Camperdown Elm, 5-6 ft., Grafted \$5.00 each.

**IF YOU DO NOT FIND IT LISTED IN
THIS BOOK, DO NOT SELL IT.**

Ginko (Salisburia) Maidenhair Tree, 6-8 ft., \$5.00

Hackberry, 6 to 8 ft., each ----- 2.50

Horse Chestnut (Buckeye)

	Each	Doz.	Per 100
5 to 6 ft. -----	3.00		
6 to 8 ft. -----	5.00		

Locust (Gleditsia)

Honey Locust, 5 to 6 ft. -----	1.00		
Honey Locust, 6 to 8 ft. -----	1.50		
Black Locust, 6-8 ft. -----	1.00		
Black Locust, 8-10 ft. -----	1.50		
Globe Locust, 2 yr. head -----	5.00		

Linden (Tilia)

Am. Basswood, 6 to 8 ft. -----	2.00	20.00	
Am. Basswood, 8 to 9 ft. -----	2.50	22.00	
Am. Basswood, 9 to 10 ft. -----	4.00		

Maple (Acer)

Ash Leaf or Box Elder, 6-8 ft. --	1.00	10.00	75.00
Ash Leaf or Box Elder, 8-10 ft.---	1.50	15.00	
Ash Leaf or Box Elder, 1¼-1½" --	2.00	20.00	
Ash Leaf or Box Elder, 1½-2" --	3.50	38.00	
Silver or Soft Maple, 6-8 ft. ----	1.00	10.00	75.00
Silver or Soft Maple, 8-10 ft. ----	1.50	15.00	
Silver or Soft Maple, 1¼-1½" --	2.00	20.00	
Silver or Soft Maple, 1½-2" ----	3.00		
Silver or Soft Maple, 2-2½" ----	5.00		
Weir's Cut Leaf, 6-8 ft. -----	2.00		
Weir's Cut Leaf, 8-10 ft. -----	2.50		

Skinner's Cut Leaf Maple—Foliage finer cut than Weir's. Sizes and prices the same as Weir's.

Norway Maple

6-8 ft. -----	2.00	22.00	
8-10 ft. -----	2.50	28.00	
8-10 ft., 1½-1¾" -----	4.00	45.00	

Schweidler or Red Leaf Maple

6-8 ft., somewhat branched -----	4.00		
8-10 ft., somewhat branched -----	5.00		
8-10 ft., 1¼-1½" -----	8.00		

We have some very nice trees to offer this season, of both Norway and Schweidler Maple.

Sugar or Hard Maple

A nice lot of this splendid tree, not as rapid a grower as some. There is, however, nothing better when fully matured.

Sugar or Hard, 6 to 8 ft. -----	2.25	25.00	
Sugar or Hard, 8 to 10 ft. -----	3.00	34.00	

	Each	Doz.	Per 100
Sugar or Hard, 1½ inch -----	4.00		
Sugar or Hard, 2 inch -----	6.00		

Mulberry (Morus)

Russian Mulberry, 5 to 6 ft. ----	1.00	11.00	
Russian Mulberry, 6 to 8 ft. ----	1.50	16.00	
Weeping Mulberry, 5 to 6 ft. stems			
1 yr. heads -----	4.00		
2 yr. heads -----	5.00		

Mountain Ash (Sorbus)

European Mt. Ash, 5 to 6 ft. ----	1.50		
European Mt. Ash, 6 to 8 ft. ----	2.00		
European Mt. Ash, 8 to 9 ft. ----	3.00		

Oak (Quercus)

Burr Oak, 6 to 8 ft. -----	5.00		
Pin Oak, 6 to 8 ft. -----	5.00		
Red Oak, 6 to 8 ft. -----	5.00		

Poplar (Populus)

Bolleana, 6 to 8 ft. -----	1.75	20.00	
Bolleana, 8 to 10 ft. -----	2.25	25.00	
Carolina, 6 to 8 ft. -----	1.00	10.00	75.00
Carolina, 8 to 10 ft. -----	1.50	15.00	100.00
Carolina, 1¼ to 1½ in. -----	2.00	22.00	
Carolina, 1½ to 2 in. -----	3.00	34.00	
Lombard, 6 to 8 ft. -----	1.25	14.00	
Lombard, 8 to 10 ft. -----	1.75	18.00	
Silver, 6 to 8 ft. -----	1.50		
Silver, 8 to 10 ft. -----	2.50		
Simoni, 6 to 8 ft. -----	1.50		
Volga, 6 to 8 ft. -----	1.25		
Volga, 8 to 10 ft. -----	1.50		

Salisburia (See Ginko)

Sycamore (Platanus)

American, 6 to 8 ft. -----	3.00		
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Thorn (Crataegus)

Coccinea, 3 to 4 ft. -----	2.00		
Crus-Galli, 3 to 4 ft. -----	2.00		
Pauls Dbl. Scarlet, 3 to 4 ft. ----	2.50		

Tree of Heaven (Alianthus)

Glandulosa, 5 to 6 ft. -----	2.00		
Glandulosa, 6 to 8 ft. -----	3.00		

Willow (Salix)

Golden, 6 to 8 ft. -----	1.00	11.00	
Golden, 8 to 10 ft. -----	1.50	16.00	
Laurel Leaf, 6 to 8 ft. -----	1.00	11.00	
Laurel Leaf, 8 to 10 ft. -----	1.50	16.00	
Niobe Golden Weeping, 6 to 8 ft. --	1.50	16.00	

	Each	Doz.	Per 100
Niobe Golden Weeping, 8 to 10 ft.	2.00	22.00	
Wisconsin Weeping, 6 to 8 ft. --	1.50	16.00	
Wisconsin Weeping, 8 to 10 ft. --	2.00	22.00	

Evergreens

All our Evergreens are nursery grown and have been transplanted one or more times.

Many planters do not use the care necessary for success in handling evergreens and for this reason we do not make a free replacement on evergreen losses.

Arbor Vitae (Thuya)

Dug WITHOUT a Ball of Dirt.

American, 10 to 12 in. -----	.35	3.50	28.00
American, 12 to 18 in. -----	.50	5.00	40.00
American, 18 to 24 in. -----	.75	7.50	
American, 2 to 3 ft. -----	1.25	12.50	

Pine (Pinus)

Dug WITHOUT a Ball of Dirt.

Scotch Pine, 18 to 24 in. -----	1.00	11.00	
Scotch Pine, 2 to 3 ft. -----	1.50	16.00	
White Pine, 18 to 24 in. -----	1.50	16.00	
White Pine, 2 to 3 ft. -----	2.50	28.00	

Spruce (Picea)

Dug WITHOUT a Ball of Dirt

	Each	Doz.	Per 100
Black Hills, 12 to 18 in. -----	1.00	11.00	
Black Hills, 18 to 24 in. -----	1.50	15.00	
Norway, 12 to 18 in. -----	.50	5.00	40.00
Norway, 18 to 24 in. -----	.75	8.00	65.00
Norway, 2 to 2½ ft. -----	1.25	14.00	

Evergreens dug with a ball of dirt and bur-laped.

The following list of Evergreens are selected specimens and will be dug and delivered with a ball of dirt. Trees handled in this way and properly cared for are very sure to succeed.

	Each	Doz.	Per 100
Arbor Vitae			
American, 2 to 3 ft. -----	2.50		
American, 3 to 4 ft. -----	4.00		
American, 4 to 5 ft. -----	6.00		
Golden, 2 to 3 ft. -----	5.00		
Golden, 3 to 4 ft. -----	7.50		
Globe, 12 to 15 in. -----	2.00		
Globe, 15 to 18 in. -----	3.00		
Globe, 18 to 24 in. -----	4.00		
Pyramid, 2 to 2½ ft. -----	3.00		
Pyramid, 2½ to 3 ft. -----	4.00		
Pyramid, 3 to 4 ft. -----	5.00		

	Each	Doz.	Per 100
Pyramid, 4 to 4½ ft. -----	7.50		
Pyramid, 4½ to 5 ft. -----	10.00		
Siberian, 12 to 18 in. -----	3.00		
Siberian, 18 to 24 in. -----	4.00		
Siberian, 2 to 3 ft. -----	5.00		

Fir

Balsam, 2 to 3 ft. -----	4.00
Balsam, 3 to 4 ft. -----	6.00
Concolor, 2 to 3 ft. -----	9.00
Concolor, 3 to 4 ft. -----	12.00
Douglas, 2 to 3 ft. -----	5.00

Juniper (Juniperus)

Cannarti, 2 to 2½ ft. -----	7.00
Cannarti, 3 to 4 ft. -----	8.00
Chinensis Pyramidalis, 2 to 3 ft. -----	5.00
Chinensis Pyramidalis, 3-3½ ft. ---	7.00
Chinensis Pyramidalis, 3½-4 ft. ---	9.00
Communis, 18 to 24 in. spread --	5.00
Communis, 2 to 3 ft. spread ----	6.00
Communis Aurea, 18 to 24 in. spread -----	6.00
Dundee, 18 to 24 in. -----	2.00
Dundee, 2 to 3 ft. -----	3.50
Elegantissima, 2 to 2½ ft. -----	10.00
Elegantissima, 2½ to 3 ft. -----	12.00
Excelsa Stricta, 15 to 18 in. ----	3.00
Excelsa Stricta, 18 to 24 in. ----	5.00
Excelsa Stricta, 2 to 2½ ft. -----	6.00
Glauca, 2 to 3 ft. -----	6.00
Glauca, 3 to 4 ft. -----	8.00
Glauca, 4 to 5 ft. -----	12.00
Horizontalis, 18 to 24 in. -----	4.00
Horizontalis, 2 to 3 ft. spread --	5.00
Pfitzeriana, 18 to 24 in. -----	4.00
Pfitzeriana, 2 to 2½ ft. -----	5.00
Pfitzeriana, 2½ to 3 ft. -----	8.00
Pfitzeriana, 3 to 3½ ft. -----	10.00
Savin, 12 to 15 in. spread -----	2.50
Savin, 18 to 24 in. spread -----	4.00
Savin, 2-3 ft. -----	5.00
Scopulorum, 2 to 3 ft. -----	5.00
Scopulorum, 3 to 4 ft. -----	7.50
Tamariscifolia, 15 to 18 in. spread	6.00
Tamariscifolia, 18 to 24 in. spread	8.00
Virginiana, 2 to 3 ft. -----	4.00
Virginiana, 3 to 4 ft. -----	6.00
Virginiana, 4 to 5 ft. -----	8.00

Pine (Pinus)

Austrian, 2 to 3 ft. -----	4.00
Austrian, 3 to 4 ft. -----	7.00
Mugho, (Dwarf) 12 to 15 in. ----	2.50
Mugho, (Dwarf) 15 to 18 in. ----	3.50
Mugho, (Dwarf) 18 to 24 in. ----	5.00
Resinosa (Red) 2 to 3 ft. -----	5.00
Scotch, 2 to 3 ft. -----	3.00

	Each	Doz.	Per 100
Scotch, 3 to 4 ft. -----	5.00		
White, 2 to 3 ft. -----	4.00		
White, 3 to 4 ft. -----	6.00		

Spruce (Picea)

Black Hills, 2 to 2½ ft. -----	4.00
Black Hills, 2½ to 3 ft. -----	5.00
Black Hills, 3 to 4 ft. -----	7.50

The price of our Colorado Blue Spruce depends on color. The shiners cost more than the ordinary blue. Can furnish good trees as follows:

Colorado Blue, 2 to 2½ ft. -----	10.00
Colorado Blue, 2½ to 3 ft. -----	15.00
Colorado Blue, 3 to 4 ft. -----	20.00

Extra select specimens, six feet and up in height, from \$6.00 to \$10 per foot, delivered.

Colorado green, 2 to 3 ft. -----	5.00
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Grafted Koster Blue, 5 feet and up, sold only according to specimens selected, from \$50.00 up.

Norway, 2 to 3 ft. -----	2.00
Norway, 3 to 4 ft. -----	3.00
Norway, 4 to 5 ft. -----	6.00

Tsuga , (Canadian Hemlock) 18-24 in. -----	5.00
Tsuga , (Canadian Hemlock) 2 to 3 ft. -----	7.00

Yew (Taxus)

Cuspidata (Jap. Yew) 18-24 in. -----	9.00
Cuspidata (Jap Yew) 2 ft. -----	10.00
Cuspidata (Brevifolia) 12 in. -----	6.00
Cuspidata (Brevifolia) 15 in. -----	9.00
Pyramidal Hicksi, 2 to 3 ft. -----	10.00

FLOWERING AND ORNAMENTAL SHRUBS

Prices given are for shrubs of the proper size for transplanting. Varieties vary in size and habit of growth. Some at 2 feet are as fully developed as others at 3 and 4 feet. Where extra heavy plants are wanted, add 25c to the price of each.

	Each	Doz.	Per 100
Aronia Arbutifolia, 2 to 3 ft. -----	1.25	14.00	
Aronia Melanocarpa, 2 to 3 ft. --	1.00	11.00	
Acer, Ginnale, Sib. Maple, 2-3 ft. -----	1.00	11.00	
Acer, Ginnale, Sib. Maple, 3-4 ft. -----	1.50	16.00	
Acacia (Moss Locust) 2 to 3 ft. -----	1.00	11.00	
Almond Dbl. Pink, 2 to 3 ft. -----	1.00	11.00	
Almond Dbl. White, 2 to 3 ft. ---	1.00	11.00	
Aralia Pentaphylla, 2 to 3 ft. -----	1.00	11.00	
Aralia Spinosa, 3 to 4 ft. -----	1.50	16.00	
Barberry Box, 12 to 15 in. -----	.75	8.00	
Barberry (Japanese) Red, 12 to 15 in. -----	1.00	11.00	

	Each	Doz.	Per 100
Barberry (Japanese) Red, 15 to 18 in. -----	1.25	14.00	
Barberry Thunbergii, 12 to 15 in. -----	.25	2.50	18.00
Barberry Thunbergii, 15 to 18 in. -----	.35	3.50	25.00
Barberry Thunbergii, 18 to 24 in. -----	.50	5.00	35.00
Barberry Thunbergii, 2 ft. -----	.75	7.50	60.00

There is nothing better for a low hedge than the Thunberg Barberry. It requires very little trimming, foliage is brilliant in the Fall and the red berries are attractive all Winter.

Beauty Bush (Kolkwitzia Amabilis) 18-24 in. -----	1.25		
Beauty Bush (Kolkwitzia Amabilis) 2-3 ft. -----	1.50		
Buckthorn (Common) 12-18 in. -----	Trans.		20.00
Buckthorn (Common) 18-24 in. -----	Trans.		25.00
Buckthorn (Common) 2-3 ft. -----	.50	5.00	40.00
Calycanthus Florida, 18-24 in. -----	1.25		
Chionanthus (White Fringe) 18-24 in. -----	2.00		

Chokeberry (See Aronia)

Clethra Alnifolia, 18-24 in. -----	1.25		
Cotoneaster Acutifolia, 12-18 in. -----	.40	4.00	30.00
Cotoneaster Acutifolia, 18-24 in. -----	.60	6.00	40.00
Contoneaster Acutifolia, 2-3 ft. -----	.75	7.50	

Cornus (Dogwood)

Elegantissima, 2 to 3 ft. -----	1.50	16.00	
Lutea, 2 to 3 ft. -----	.75	7.50	
Spaethii, 2 to 3 ft. -----	1.50	16.00	
Siberica, 2 to 3 ft. -----	.75	7.50	
Currant Alpine, 18 to 24 in. -----	.75	7.50	

Cydonia (See Quince)

Deutzia

Pride of Rochester, 2 to 3 ft. -----	1.00	11.00	
Gracilis, 18 to 24 in. -----	1.00	11.00	

Euonymus (Strawberry Tree)

Am. Burning Bush, 2 to 3 ft. -----	1.50	16.00	
Alatus, 18 to 24 in. -----	1.25	14.00	
Alatus, 2 to 3 ft. -----	1.50	16.00	

Eleagnus (Oleaster)

Angustifolia, Russian Olive, 2 to 3 ft. -----	.75	7.50	
Angustifolia, Russian Olive, 3 to 4 ft. -----	1.00	11.00	

Elder (Sambucus)

	Each	Doz.	Per 100
Common, 2 to 3 ft. -----	.75	7.50	
Golden, 2 to 3 ft. -----	.75	7.50	
Golden, 3 to 4 ft. -----	1.25	12.50	
Red Berried, 2 to 3 ft. -----	1.00	10.00	
Cut Leaf, 2 to 3 ft. -----	.75	7.50	

Forsythia (Golden Bell)

Intermedia, 2 to 3 ft. -----	.75	7.50	
Suspensa, 2 to 3 ft. -----	1.00	11.00	

Fringe (Smoke Tree)

Fringe (Purple) 18 to 24 in. ----	1.50		
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Hydrangea

Arborescens, Grandiflora, 18 in. -	.75	7.50	
Arborescens Grandiflora, XX ----	1.00	10.00	
Paniculata Grandiflora, 2-3 ft. --	1.00	10.00	
Paniculata Grandiflora, XX -----	1.25	14.00	
Paniculata Grandiflora, Tree Form, No. 1 -----	2.50		

Hazelnut

Hazelnut (Common) 2-3 ft. ----	1.00		
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Honeysuckle (Bush Lonicera)

Bella Albida, (White) 2-3 ft. ----	.75	7.50	50.00
Bella Albida, (White) XX -----	1.00	11.00	65.00
Pink Tat, 2-3 ft. -----	.75	7.50	50.00
Pink Tat, XX -----	1.00	11.00	65.00
Grandiflora, 2-3 ft. -----	.75	7.50	50.00
Grandiflora, XX -----	1.00	11.00	65.00
Morrowi, 18-24 in. -----	.75	7.50	50.00
Morrowi, 2-3 ft. -----	1.25	12.50	75.00

High Bush Cranberry

High Bush Cranberry, 2-3 ft. ----	1.00	10.00	
High Bush Cranberry, 3-4 ft. ----	1.25	14.00	
High Bush Cranberry, American 2-3 ft. -----	1.00	10.00	

Lilac (See Syringa)**Moss Locust (See Acacia)****Philadelphus (Commonly known as Syringa)**

Coronarius, 2-3 ft. -----	.75	7.50	50.00
Golden Leaf, 18-24 in. -----	1.50	16.00	
Grandiflora, 2-3 ft. -----	.75	7.50	50.00
Lemoine, 2-3 ft. -----	.75	7.50	
Virginal, 18-24 in. -----	1.00	11.00	
Virginal, 2-3 ft. -----	1.50	16.00	

Prunus (Ornamental Plums)

	Each	Doz.	Per 100
Newport (Red Leaf) 2-3 ft. ----	1.25		
Newport (Red Leaf) 3 to 4 ft. --	1.50		
Pissardi, 3-4 ft. -----	2.00		
Triloba, 2-3 ft. -----	1.00		
Triloba, 3-4 ft. -----	1.50		
Tomentosa-Nanking Cherry, 3-4' --	1.00		

A new, hardy fruit-berrying shrub from Northern China. Fruits in July and August with red plum flavored cherry about the size of a penny. Fine to eat from the plant. Also makes grand preserves.

PRUNUS TRILOBA

This is more desirable than the Flowering Almond. It blooms at the same season. The flower is similar in appearance. It is a stronger grower and hardier.

Privet (Ligustrum)

Amoor River North 12-18 in., 2 Canes -----	.20	2.00	15.00
Amoor River North 12-18 in., 3 Canes -----	.25	2.50	18.00
Amoor River North 18-24 in., 2 Canes -----	.25	2.50	18.00
Amoor River North 18-24 in., 3 Canes -----	.30	3.00	22.00
Amoor River North 2-3 ft., 4 Canes -----	.40	4.00	30.00
Regals, 18-24 in. -----	.50	5.00	38.00

Quince

Quince Japan, 18-24 in. -----	1.25	14.00
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Rhodotypos

Rhodotypos Kerroides, 2-3 ft. ---	1.00	11.00
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Syringa (See Philadelphus)

Russian Olive (See Eleagnus)**Syringa (Commonly known as Lilacs)**

Common Purple, 2-3 ft. -----	.75	7.50
Common Purple, 3-4 ft. -----	1.00	10.00
Common White, 2-3 ft. -----	1.00	10.00
Common White, 3-4 ft. -----	1.25	14.00
Japonica, 2-3 ft. -----	1.50	16.00
Japonica, 3-4 ft. -----	2.00	
Rothomagensis (Better than Persian) 2-3 ft. -----	1.00	10.00
Rothomagensis (Better than Persian) 3-4 ft. -----	1.25	14.00

Named Varieties

Belle de Nancy (Dbl.), 2-3 ft. ---	1.50	16.00
Belle de Nancy (Dbl.), 3-4 ft. --	2.00	

	Each	Doz.	Per 100
Chas. Joly, 2-3 ft. -----	1.50	16.00	
Chas. Joly, 3-4 ft. -----	2.00		
Chas. X (Single), 2-3 ft. -----	1.50	16.00	
Chas. X (Single), 3-4 ft. -----	2.00		
Ludwig Spaeth (Single), 2-3 ft. -----	1.50	16.00	
Ludwig Spaeth (Single), 3-4 ft. -----	2.00		
Marie le Graye (Single), 2-3 ft. -----	1.50	16.00	
Marie le Graye (Single), 3-4 ft. -----	2.00		
Mad. Cassimer Perier, 2-3 ft. -----	1.50	16.00	
Mad. Cassimer Perier, 3-4 ft. -----	2.00		
Mad. LeMoine (Dbl.), 2-3 ft. -----	1.50	16.00	
Mad. LeMoine (Dbl.), 3-4 ft. -----	2.00		
Pres. Grevey (Dbl.), 2-3 ft. -----	1.50	16.00	
Pres. Grevey (Dbl.), 3-4 ft. -----	2.00		
Villosa (Single), 2-3 ft. -----	1.00	10.00	
Villosa (Single), 3-4 ft. -----	1.50		

Smoke Tree (See Fringe)

Snowball

Snowball Common, 2-3 ft. -----	1.00	11.00	
Snowball Common, 3-4 ft. -----	1.50	16.00	

Spirea

Arguta, 2-3 ft. -----	1.00	11.00	
Anthony Waterer, 12-18 in. -----	1.00	11.00	85.00
Anthony Waterer, 18-24 in. -----	1.25	14.00	100.00
Billardi, 2-3 ft. -----	1.00	11.00	
Bethlehemensis, 2-3 ft. -----	1.00	11.00	
Collosa Alba, 15-18 in. -----	1.00	11.00	
Frobelli, 12-18 in. -----	.75	8.00	55.00
Frobelli, 18-24 in. -----	1.00	11.00	85.00
Opulifolia, 2-3 ft. -----	.75	7.50	50.00
Opulifolia Aurea, 2-3 ft. -----	.75	7.50	50.00
Prunifolia, 2-3 ft. -----	1.00	11.00	
Sorbifolia, 2-3 ft. -----	1.00	11.00	
Thunbergi, 18-24 in. -----	1.00	11.00	
Van Houttei, 2-3 ft. -----	.75	8.00	50.00
Van Houttei, 3-4 ft. -----	1.00	11.00	65.00
Van Houttei, XXX -----	1.50	16.00	

The Van Houttei, while one of the oldest, is yet one of the most popular shrubs in the list. Is good for borders, hedges and single specimens.

Snowberry (Symphoricarpos)

White, 2-3 ft. -----	.75	7.50	50.00
Red, 2-3 ft. -----	.75	7.50	50.00

Sumac (Rhus)

Common, 2-3 ft. -----	.75	7.50	
Staghorn, Typhina, 2-3 ft. -----	.75	7.50	
Cut Leaf, 2-3 ft. -----	1.00	11.00	

Tamarix

Amurensis, 2-3 ft. -----	.75	7.50	
Amurensis, 3-4 ft. -----	1.00	10.00	

Viburnum

	Each	Doz.	Per 100
Dentatum, 2-3 ft. -----	1.00	11.00	75.00
Lantana, 2-3 ft. -----	1.25	14.00	85.00
Opulus (See High Bush Cranberry)			
Opulus Sterilus (See Snowball)			
Lentago -----	1.00	10.00	

Weigela (Diervilla)

Eva Rathke, 18-24 in. -----	1.00	11.00	
Eva Rathke, 2-3 ft. -----	1.50	16.00	
Rosea, 2-3 ft. -----	1.00	11.00	
Varigated Leaf, 2-3 ft. -----	1.00		

Witch Hazel (Hamamelis)

Virginica -----	1.00	11.00	
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CLIMBING VINES

(Good Strong Plants)

Ampelopsis (Ivy)

Quinquefolia, Am. Ivy, 2 yr. ----	.75	8.00	
Engelmanii, 2 yr. -----	.75	7.50	
Engelmanii, 3 yr. -----	1.00	10.00	
Veitchi (Boston Ivy) -----	1.00	11.00	
Veitchi XX (Boston Ivy) -----	1.25	13.00	
Aristolochia Siphon, Dutchman's Pipe -----	2.00		

Bittersweet

	Each	Doz.	Per 100
Celastrus Scandens -----	.75	7.50	

Trumpet Flower

Tecoma Radicans -----	1.00	11.00	
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Clematis 2 yr. No. 1

Jackmanii, Purple -----	1.50		
Henryii, White -----	1.50		
Mad. Ed. Andre, Red -----	1.50		
Coccinea, Red -----	1.00		
Paniculata, White -----	1.00		
Paniculata, White, XX -----	1.25		
Virginiana, White -----	1.00		

Lonicera (Honeysuckle Vine)

Halls Japan -----	1.00	10.00	
Scarlet Trumpet -----	.75	7.50	
Matrimony Vine -----	.75	7.50	
Myrtle (Vinca Minor) -----	.25	2.50	

Wisteria

(Purple) -----	1.00	11.00	
(Purple) XX -----	1.50	15.00	
Silver Lace Vine -----	1.25		

ROSES

Strong Field Grown Plants

Price unless noted ----- 1.00 11.00

Varieties marked H. P. are Hybrid Perpetual. Those marked H. T. are Hybrid Teas. These are not as hardy as the H. P. but are freer bloomers.

American Beauty H. P. (Deep Pink)
 Alfred Colomb H. P. (Crimson)
 Baron Bonstetten H. P. (Dark Red)
 Clio H. P. (Satiny Pink)
 Clothilde Soupert H. P. (Pink) \$1.25
 Earl of Dufferin H. P. (Dark Red)
 Frau Karl Druschki H. P. (White)
 Gruss an Teplitz H. T. (Bright Scarlet Crimson)
 Gen. Jacqueminot H. P. (Red)
 Gen. Washington H. P. (Crimson)
 Hermosa Ben. (Pink) \$1.25
 J. B. Clark H. P. (Deep Scarlet)
 John Hopper H. P. (Bright Rose)
 La France H. T. (Pink) \$1.25
 Magna Charta H. P. (Pink)
 Margaret Dickson H. P. (White)
 M. P. Wilder H. P. (Cherry Red)
 Paul Neyron H. P. (Pink)
 Prince Cam. de Rohan H. P. (Dark Red)
 Soliel de Or (Yellow) \$1.25
 Ulrich Brunner H. P. (Bright Red)

Miscellaneous

Baby Rambler (Crimson)
 Baby Rambler (Pink)
 Baby Rambler (White)
 Harrison Yellow
 Hugonis \$1.25
 Mad. Plantier (White)
 Persian Yellow
 Sweet Brier \$1.25
 Rubrifolia, red foliage
 Dr. E. M. Mills, hardy shrub rose. Attractive foliage, fragrant bloom, primrose tinted white.

Moss Roses

Blanch Moreau (White)
 Crested Moss (Deep Pink)
 Henry Martin (Red)
 Salet (Light Rose)

Climbing Roses

Blaze, everblooming, red. Entirely new. \$2.00
 Baltimore Belle (Blush)
 Climbing American Beauty (Pink)
 Crimson Rambler (Red)
 Dorothy Perkins (Pink)
 Excelsa (Red)
 Flower of Fairfield (Red)
 Mary Wallace, large pink, \$1.25
 Paul's Scarlet (Red)
 Queen of Prairie (Pink)

Seven Sisters (Pink)
 Setigera (Prairie Rose)
 Tausendschoen (Pink)
 White Dorothy Perkins
 Wichuriana (Single White)
 Yellow Rambler

Hybrid Rosa Rugosa

Amelia Gravereaux (Red)
 Blanch de Coubert (White)
 Conrad F. Meyer (Pink)
 F. J. Grootendorst (Red)
 Pink Grootendorst Rose
 Hansa (Red)
 Sir Thos. Lipton (White)
 Rosa Rugosa Rubra (Single Pink) \$0.75 Each,
 \$8.00 Doz.

HARDY PERENNIALS

	Each	Doz.	Per 100
Prices unless noted -----	.40	4.00	30.00

NOTE:—Those which have an (R) after them are especially adapted to Rockery Work.

Achillea (The Pearl)	Lily of Valley Pips 15c
Alyssum, Saxtile Com.	Linum Perenne (R)
Aquilegia	Lobelia
Asclepias Tuberosa	Lupines, White, Blue
Aster	Lychnis
Astilbe 50c	Meehan Mallow, Red, Pink,
Bleeding Heart (Dielytra	White 50c
Eximia) 75c (R)	Monarda
Bleeding Heart (Dielytra	Physostegia
Spectabilis) 75c	Platycodon
Boltonia	Poppy, Oriental 50c
Campanula 50c	Pyrethrum Hybridum
Coreopsis	Pyrethrum Ulignosum
Delphinium	Ranunculus
Dianthus Caesius (R)	Rudbeckia-Golden Glow
Digitalis	Rudbeckia Purpurea
Erinus Alpinus (R)	Salvia
Forget-me-not (Myosotis	Saponaria (R)
(R)	Scabiosa
Funkia 50c	Sedum—6 Varieties (R)
Gaillardia	Shasta Daisy
Gypsophila Paniculata	Sweet Pea (Lathyrus)
Gypsophila Repens (R)	Sweet William
Hardy Garden Pink	Thymus Lanuginosus (R)
Helianthus	Trollius 50c
Hemerocallis	Veronica
Heuchera Sanguinea (R)	Viola (R)
Hollyhock	Yucca Filamentosa
Liatris	Yucca Variegated
Lily of Valley Clumps	

MEMORIAL DAISY: (Elder Daisy)

This is an improved strain of Hardy Daisy that blooms just when flowers are needed for Memorial Day. Of good size, on Single Stem, Fine for Cut Flowers.

IRIS

	Each	Doz.	Per 100
Prices -----	.40	4.00	30.00

Is known under various names, (Fleur de Lis) (German Iris) (Liberty Iris) (Lilies). This is a very free bloomer, thrives in all soils and comes into bloom about Decoration Day and lasts for some time. The following are all distinct and choice varieties.

- Augustina, Yellow and Bronze
- Celeste, Light Blue
- Caprice, Rose Red
- Florentina Alba, Nearly White
- Her Majesty, Pink
- Mad. Chereau, White edged Blue
- Parasensis, Dark Blue
- Pumila, Low, Dark Blue, Early
- Rhein Nixe, White and Violet Blue
- Sherwin Wright, Golden Yellow
- Walhalla, early, Blue

JAPAN IRIS

	Each	Doz.	Per 100
Prices -----	.75	7.50	50.00

Blooms later in the season than the other Iris. Thrives best in a moist location.

SIBERIAN IRIS

Prices -----	.50	5.00
Purple, White.		

HARDY LILIES

Prices, 50c each; \$5.00 per doz.

- | | |
|---------------------------------------|-----------|
| Regal | Canadense |
| Tigrinum single | Candidum |
| Tigrinum double | Superbum |
| Candidum must be planted in the Fall. | |

PEONIES

(Good Strong Plants)

Prices unless noted -----	1.00	11.00	70.00
Baroness Schroeder (White Shaded Pink) -----	1.50		
Couronne d' Or (Creamy White)			
Edulis Superba (Dark Pink)			
Eugenie Verdier (Light Pink)			

	Each	Doz.	Per 100
L Eclantante (Dark Red)			
Karl Rosenfield (Dark Velvety Red) -----	1.50		
Felix Crusse (Bright Red)			
Festiva Maxima (White)			
Mad. Lebon (Deep Pink)			
Perfection (Dark Pink)			
Pres. Taft (Very Fine Pink) ----	1.50		
Officinalis Rubra (Early Red) --	1.50		
Sarah Bernhard (Apple Blossom Pink) -----	2.00		
Double Peonies not named in White, Pink and Red -----	.75		

PHLOX

(Strong Field Grown Plants)

Prices -----	.40	4.00	30.00
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Varieties

B. Compte (Dark Red)
 Beacon, (Cherry Red)
 Champs Elysee (Dark Purple)
 Comus, new (Clear Cherry Red)
 Eclairer (Rosy Magenta)
 Enchantress (Highly Desired Pink)
 Fuerbrand (Cerise and Vermillion Flamed with Orange)
 Gen. Van Heutz (Large Salmon, Red Eye)
 La Vogue (Mauve, Carmine Eye)
 Mrs. Jenkins (White)
 Miss Lingard (White, Lilac Eye)
 Pantheon (Pink)
 Prof. Virchow (Orange Scarlet)
 Richard Wallace (White, Pink Eye)
 Ryndstrom (Deep Pink)
 Reinlander (Salmon Pink)
 Thor (Deep Salmon Pink)
 Sublata Rose (Pink)
 Sublata (White)
 Von Hockberg (Deep Crimson)
 Widar (Rosy Lilac)

BULBS AND TUBERS

All of the following must be dug in the fall before the ground freezes and be stored in a frost proof place.

CANNAS

Prices -----	.35	3.50	25.00
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Indiana, (Orange) 6 ft. Green Leaf
 King Humbert, (Red) 4 ft. Bronze Leaf
 Pillar of Fire, (Red) 6-8 ft. Green Leaf
 Mrs. Alf. Conard, (Pink) 4 ft. Green Leaf
 City of Portland, (Pink) 3½ ft. Green Leaf
 Wabash, (Pink) 4 ft. Bronze Leaf
 Wyoming, (Orange) 7 ft. Bronze Leaf

DAHLIAS

	Each	Doz.	Per 100
Mixed -----	.35	3.50	
Cactus, Decorative, Show, Fancy and Pompon -----	.50	5.00	
Peony Flowered -----	.75	8.00	

GLADIOLUS

Price named sorts -----	.35	3.50	25.00
Price Mixed -----	.15	1.50	12.00

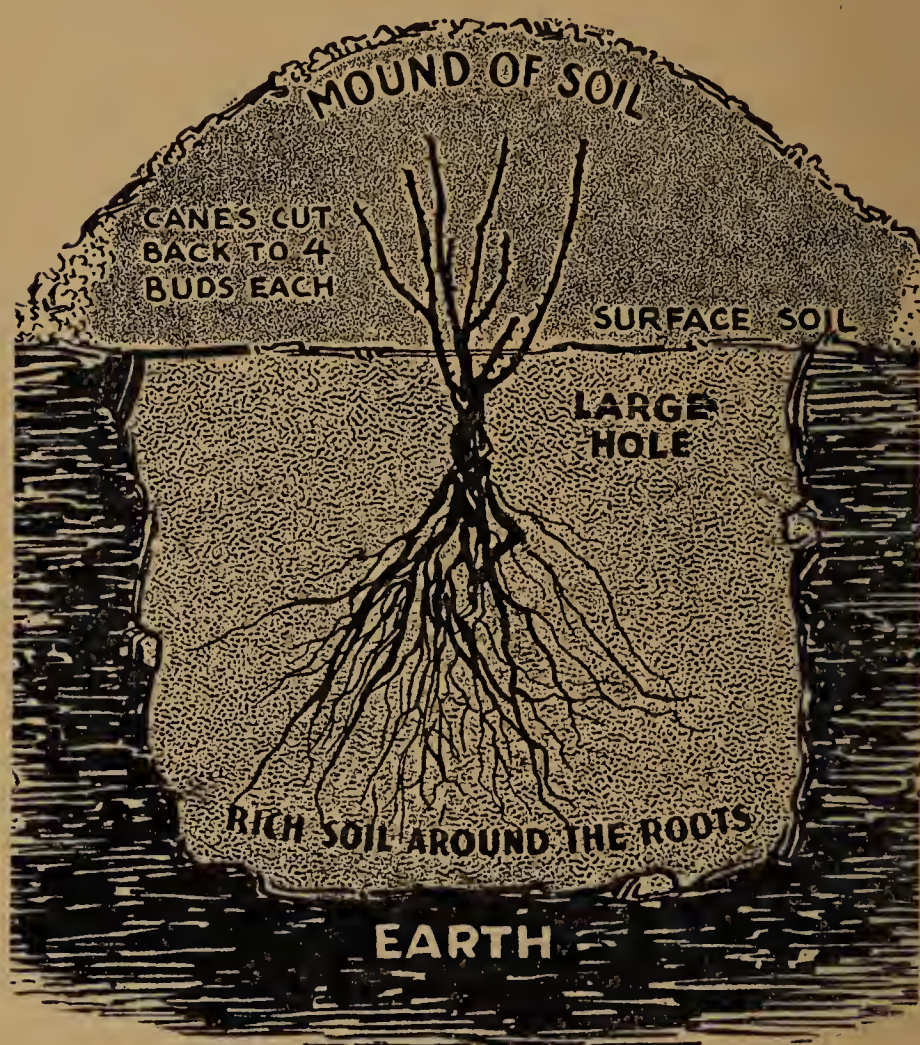
Anna Eberius (Purple)	Lily White (White)
America (Pink)	Mrs. Dr. Norton (Pink and White)
Black Hawk (Red)	Mrs. Francis King (Red)
Baron Hulot (Blue)	Panama (Pink)
Crimson Glow (Crimson)	Peace (White)
Gold Drop (Yellow)	Prince of Wales (Salmon Pink)
Hally (Salmon)	Princepine, (Scarlet)
Hereda (Mauve)	Rose Ash, (Old Rose)
Ida Van (Orange Red)	Schwaban, (Yellow)
Le Marechal Foch (Light Pink)	

HEDGES AND SCREENS

The following are suitable for hedges and screens.
The larger sizes will be found elsewhere in the list.

	Doz.	Per 100
Barberry Thunbergi, 12-15 in. -----	2.50	18.00
Barberry Thunbergi, 15-18 in. -----	3.50	25.00
Barberry Thunbergi, 18-24 in. -----	5.00	35.00
Buckthorn common seedling, 12-18 in. ---	1.50	10.00
Buckthorn common seedling, 18-24 in. ---	2.00	15.00
Buckthorn common seedling, 2-3 ft. -----	3.50	25.00
Caragana Arborescens, 12-18 in. -----	1.50	10.00
Caragana Arborescens, 18-24 in. -----	2.00	15.00
Cotoneaster Acutifolia, 12-18 in. -----	4.00	30.00
Cotoneaster Acutifolia, 18-24 in. -----	6.00	40.00
Currant, Alpine, 15-18 in. -----	5.00 5.00	35.00
Honeysuckle Pink Tartarian, 18-24 in. ---	4.50	35.00
Honeysuckle Pink Tartarian, 2-3 ft. -----		50.00
Honeysuckle White Tartarian, 18-24 in. --	4.50	35.00
Honeysuckle White Tartarian, 2-3 ft. ---		50.00
Honeysuckle Morrowi, 18-24 in. -----		50.00
Honeysuckle Morrowi, 2-3 ft. -----		75.00
Russian Mulberry seedlings, 18-24 in. ----	1.50	10.00
Russian Mulberry seedlings, 2-3 ft. -----	3.00	20.00
Privet Amoor R. N., 2 canes, 12-18 in. ---	2.00	15.00
Privet Amoor R. N., 3 canes, 12-18 in. --	2.50	18.00
Privet Amoor R. N., 2 canes, 18-24 in. ---	2.50	18.00
Privet Amoor R. N., 3 canes, 18-24 in. ----	3.00	22.00
Privet Amoor R. N., 4 canes & up, 2-3 ft. ---	4.00	30.00
Privet, Regel, 15-18 in. -----	2.50 2.50	20.00
Rosa Rugosa Rubra, 18-24 in. -----	7.00	50.00
Russian Olive, 18-24 in. -----	3.50	25.00
Spirea Van Houttei, 18-24 in. -----		30.00
Spirea Van Houttei, 2-3 ft. -----		50.00

HOW TO PLANT ROSES



The secret of success in planting roses is First, to cut back the tops severely; Second, to water the plants thoroughly; Third, to cover the newly set plants with a mound of soil.

Do not expose their roots to sun or wind, to dry out.

Prune all the canes so that not more than four buds remain on a cane. This is very important.

Put in the plant and half fill the hole with top-soil. Do not use manure. Tramp the soil down hard and pour in four gallons of water.

Next draw a mound of soil up over the bush, fully 6 to 10 inches high, thus burying the bush completely and protecting the canes from drying out before growth begins.

Allow mound of soil to remain until the new growth has pushed through it fully six inches, then hoe the mound down gradually.

When planting roses in the fall, mulch the mounds with straw or strawy manure after the first hard freeze.

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THE COE, CONVERSE & EDWARDS COMPANY GUARANTEE

A free replacement will be made of any stock that is given proper planting and care, and fails to grow the first season after planting, EXCEPT EVERGREENS. Those will be replaced at half-price, provided we are notified of the loss by October 1st after delivery.

MEMORANDUM



SPECIAL INSTRUCTIONS TO OUR SALESMEN

Do not vary from the prices in this list and sell **only varieties that are listed.**

Do not make extravagant statements to obtain orders. It is always better to do more than we promise than to promise more than we can do.


Be sure all orders are dated and always leave an **Exact Duplicate** of the order as sent to us with the purchaser. The order and duplicate must agree to be legal.

Have the purchaser place his name and Post Office address in the proper place and you re-write the name **very plainly** at the bottom of the order and also sign your name as salesman.

It is very important that the **place of delivery, post office, R. F. D. or street number** is plainly written. Mistakes in any of these items often cause delay and extra expense at time of delivery.

Work your territory thoroughly, making the delivery at one point as large as possible.

Do not sell less than 6 trees or plants at dozen rates, or less than 50 at hundred rates.



Number of Trees or Plants to Set An Acre

The following table shows the number of trees or plants required to fill an acre of ground when planted at the given distances apart—in feet:

3x1½	9680
3½x2	6222
3x4	3630
3x5	2904
3x7	2074
4x2	5445
4x4	2722
4x5	2178
8x6	908
8x8	680
10x10	435
18x18	134
20x20	108
25x25	69
30x30	48

If this table does not give the distances you desire to plant, divide 43,560 the number of square feet in an acre, by the number of square feet each tree or plant will occupy.